

### Delete Request and Opt-Out Platform ("DROP") Update and Presentation

CalPrivacy

November 7, 2025 Board Meeting

### DATA BROKER REGISTRY - 2019

### Data Broker Registration Law – AB 1202, 2019 (Civ Code § 1798.99.80 et seq.)

- Administered by the Attorney General for 3 years (2021-2023)
- Defined "Data Broker" in California Law
  - "A business that knowingly collects and sells to third parties the personal information of a consumer with whom the business does not have a direct relationship."
- Created a public registry that was specially funded by annual fees

### THE DELETE ACT

### SB 362, passed in October 2023

- Updated registration requirements and transferred registry administration to CalPrivacy
- Added requirement for CalPrivacy to build an "Accessible Deletion Mechanism" on its website where consumers can send a new type of deletion request to all registered data brokers

### SB 361, passed in October 2025

- Adds registration disclosures about collection of certain personal information, including new categories of sensitive PI
- Requires disclosure of sales of personal information to certain entities (e.g. federal government, foreign actors, developers of GenAI)

### WHAT IS A DATA BROKER?

- "[A] business that knowingly collects and sells to third parties the personal information of a consumer with whom the business does not have a direct relationship." (Civ Code § 1798.99.80(c))
- "Direct relationship' means that a consumer intentionally interacts with a business. . . . A business is still a data broker if it has a direct relationship with a consumer but also sells personal information about the consumer that business did not collect directly from the consumer." (11 CCR § 7601(a))
- Data brokers often collect PI from a variety of sources and sell to many different types of entities (e.g. advertisers, governments, businesses, etc.)

### DELETE ACT OVERVIEW

#### **Data Broker Requirements**

- Registration: Annual form + fee every January
- Deletion: Process consumer deletion requests every 45 days via the accessible deletion mechanism beginning August 1, 2026
- Website Disclosures: Publish mandatory information about consumer rights requests every July 1 on website privacy policy
- Audit: Undergo independent audit every three years starting January 1, 2028

# DELETE ACT IMPLEMENTATION TIMELINE

Oct. 2023 SB 362 signed into law Jan. 1, 2024
Data Broker
Registration
opened

Jul. 1, 2024
Data brokers
must post
new public
disclosures

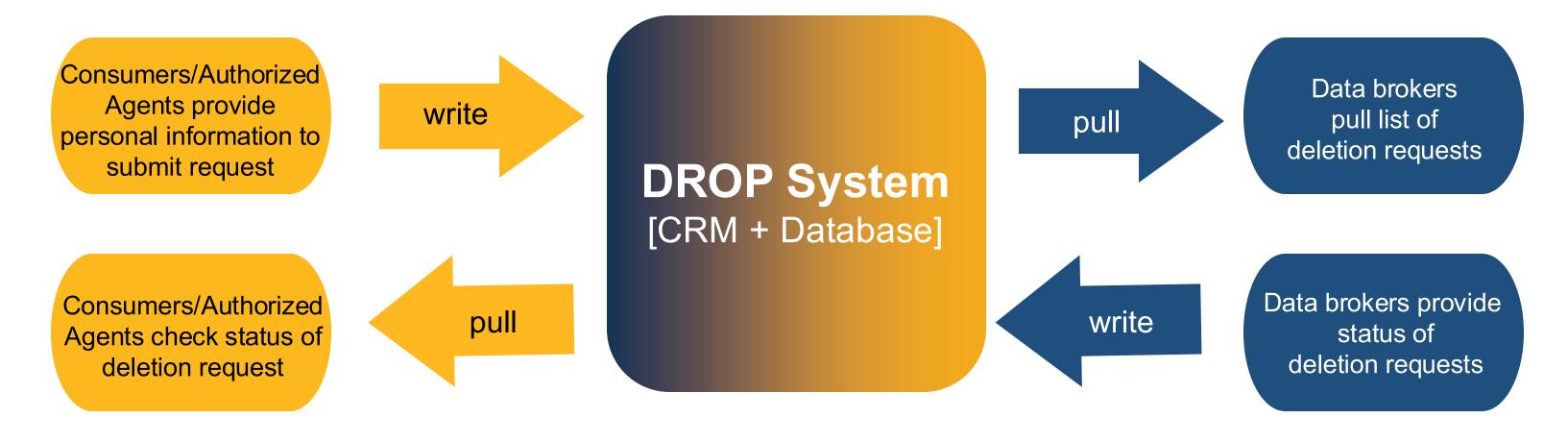
Jan. 1, 2026
DROP opens
to consumers
+ SB 361
reporting

Aug. 1, 2026
DROP
opens to
Data Brokers

Days
Data Brokers
must access
the platform

Jan 1, 2028
Data brokers
must
undergo
audit every 3
years

### HOW IT WORKS



- Personal information stored in hashed format.
- Data brokers only download the types of information they already have (e.g., email) from deletion request lists, and skip other types (e.g., phone) they don't have.

### DROP PREVIEW: CONSUMER EXPERIENCE

ID VERIFICATION
Verify residency using a third party

2 CONSUMER PERSONAL INFORMATION
Provide a minimal amount of personal information & authentication of certain data elements

SUBMIT REQUEST
Submit the request to all or a subset of registered data brokers

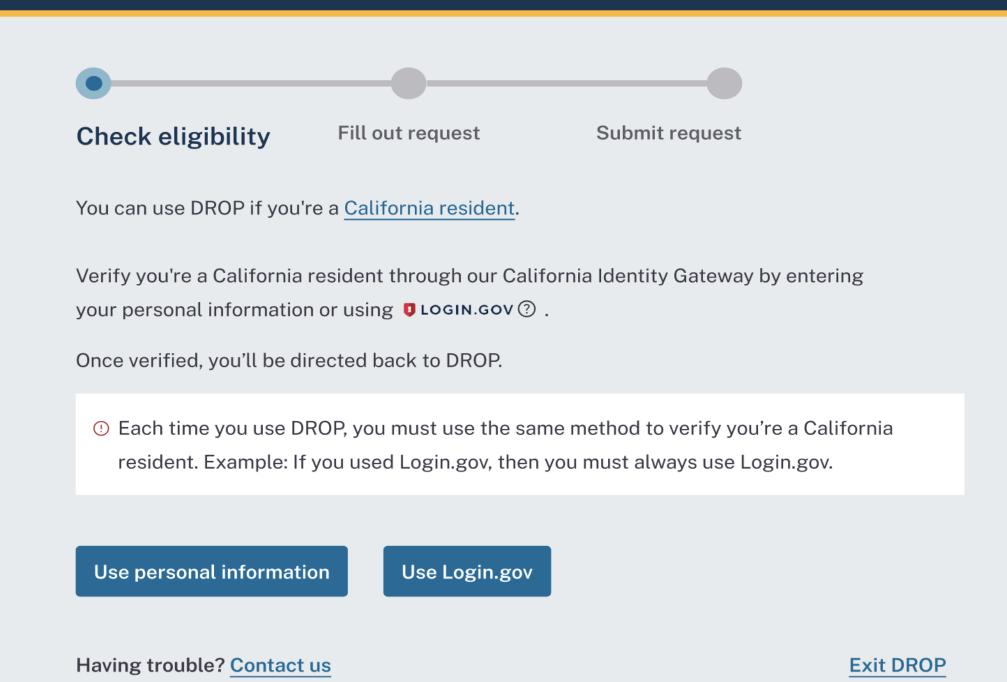
CHECK STATUS
Check status and/or update your deletion request in 45 days



### 1

ID VERIFICATION
Verify residency using a third party

### Verify you're a California resident

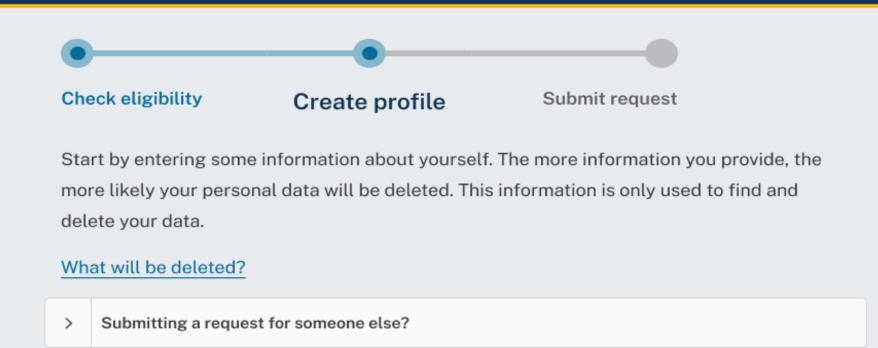


2

CONSUMER PERSONAL INFORMATION
Provide a minimal amount of personal
information & authentication of certain data
elements

#### Protect your privacy

Submit a request to delete your data



#### **Basic information**

### Name First name Last name Last name Last name

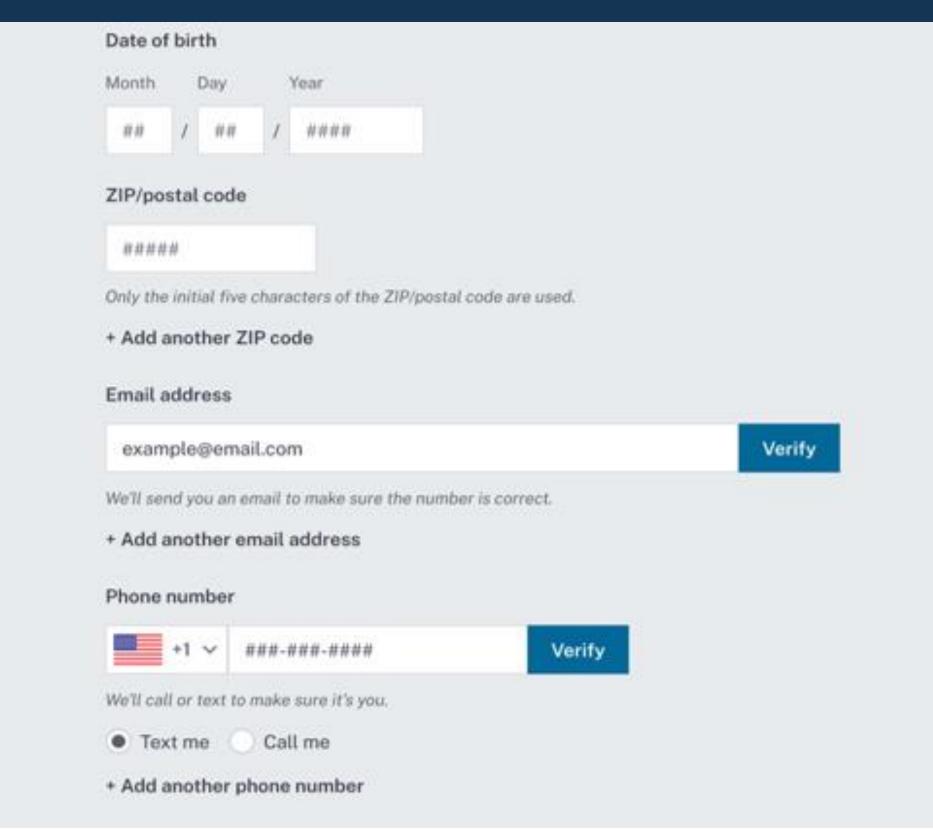
Names must include both a first and last name.

+ Add another name for the same person

Example: legal names, maiden name, other variations, etc.

2

CONSUMER PERSONAL INFORMATION
Provide a minimal amount of personal
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2

CONSUMER PERSONAL INFORMATION
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#### Unique identifiers

A unique identifier(ID) is assigned to a specific device or item like a smartphone, smart TV, or car. Data brokers use these IDs to track your habits and sell or share your data.

Providing unique identifiers is optional.

Mobile Advertising ID (MAID) ?

+ Add another MAID

Connected TV ID ?

+ Add another TV ID

+ Add another VIN

3

SUBMIT REQUEST
Submit the request to all or a subset of registered data brokers

### You successfully submitted a request to delete your data.

Your DROP ID is 8FFB6BCA0A304A3F5DB708DE01166970

You can use this Ib to check your DROP status. Be sure to keep this number.

Print

#### What's next?

After you submit your request, here what happens:

- · Data brokers process your deletion request within 45 days, beginning August 1, 2026.
- · You can check your DROP status to see if your data was deleted.
- You can add more information about yourself anytime. New data can take up to 90 days to process.
- · You can review the DROP website for resources.

Reminder: Each time you use DROP, you must use the same method to verify you're a California resident. Example: If you used Login.gov, then you must always use Login.gov.



CHECK STATUS
Check status and/or update your deletion
request in 45 days

#### Data broker list

Here's a list of all registered data brokers and your deletion request status for each broker. By default, all registered data brokers are on the list.

If you want specific data brokers to **keep** your data, you can remove them by unchecking their box in the Delete data column and selecting Update list. If you're only updating the data broker list, you'll still need to submit a request on your profile for it to take effect.

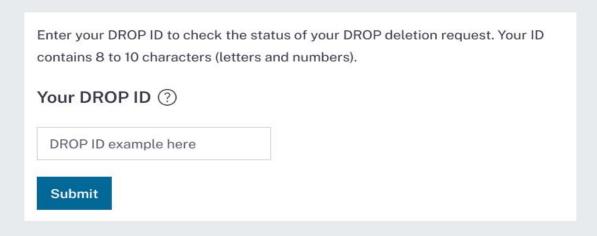
#### Select/Deselect all

Delete data	Data broker ▼	Request status <b>Y</b>	Date updated ▼	
	Data broker 1	Deleted	11/11/2026	
	Data broker 2	Opted-out	11/11/2026	
	Data broker 3	■ Exempted	11/11/2026	
	Data broker 4	Record not found	11/11/2026	
	Data broker 5			
	Data broker 6	Deleted	11/11/2026	
	Data broker 7	Opted-out	11/11/2026	
	Data broker 8	Exempted	11/11/2026	
	Data broker 9	Record not found	11/11/2026	
	Data broker 10	Pending	11/11/2026	
☐ Include future data brokers				
< Previous 1	4 5 6	99 Next >		
Update list	Return			

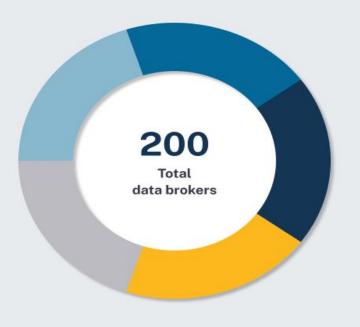


**CHECK STATUS** Check status and/or update your deletion request in 45 days

#### **Your DROP status**



#### Last request submitted 11/11/2026



#### **Deletion status** ③



You can validate your residency again to access your DROP account. Here, you can get and add more details about your request. Access your full DROP account.



# DROP PREVIEW: DATA BROKER EXPERIENCE

Create account
 Identify matches
 Complete registration, including payment
 Choose consumer deletion lists based on
 Report deletion status within 45 days

identifier(s)

list via API or

45 days

**Download deletion** 

manually 1x every

#### Create your DROP account

After you create your account, you can complete and submit your annual registration, access deletion lists, and manage your profile. Note: Each business must have only one account. However, any business, regardless of its status as a parent company or a subsidiary of another business that meets the definition of "data broker" must have a separate account. \*Required fields **Business Information** Did you operate as a data broker for any period of time in 2025? No **Create account**  Business Name Doing business as (DBA) + Add additional DBA \* Business EIN or TIN ② Enter only digits \* Business email address Ex. email@email.com

Same as sign-in email

	_			
* Business website URLs	_			
Your public-facing website address(es),	including any website address through	n which it offers or		
provides data broker services.				
+ Add another URL				
Contact information				
Contact information				
Primary point of contact				
* First name	* Last name			
* Email address				
Same as business email				

2

Complete registration, including payment

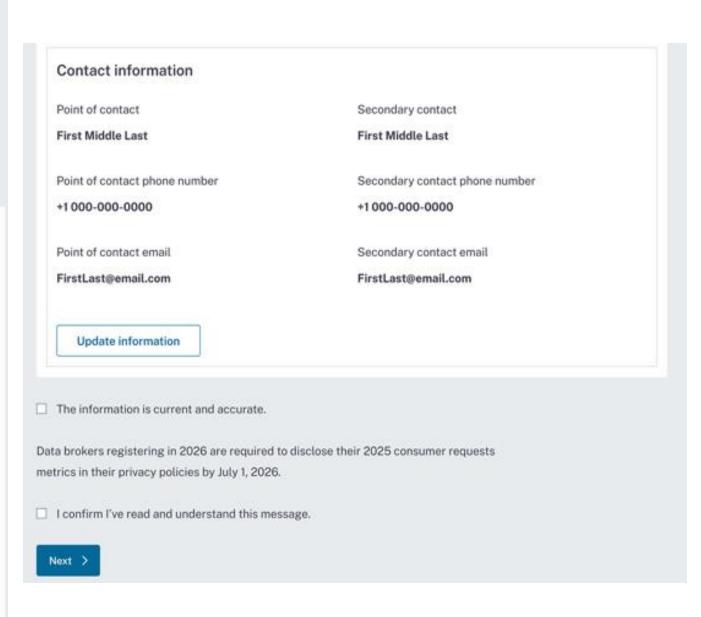
#### 2026 Annual registration form

Complete your annual registration form. Check that all of the information below is accurate. If any of this information has changed, please update it.

Registration information is made publicly available on the Agency's website except where noted. All information will be autosaved, and you can return to this form at any time.

#### Account information

#### **Business information** Business name Doing Business As (DBA) Data Broker One Data Broker 1 Business phone Business email 000-000-0000 DataBrokerOne@email.com Business address Business website(s) DataBrokerOne.com 123 Street St. City, CA 90000 DataBrokerOne2.com DataBrokerOne3.com



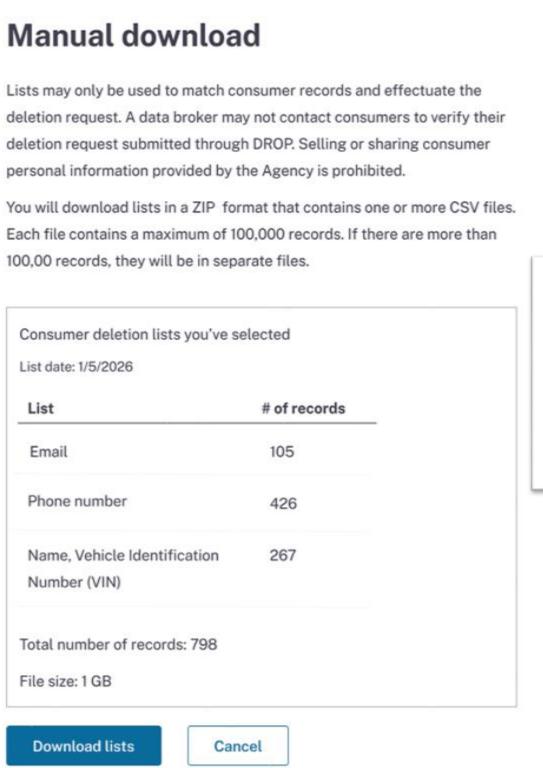
3

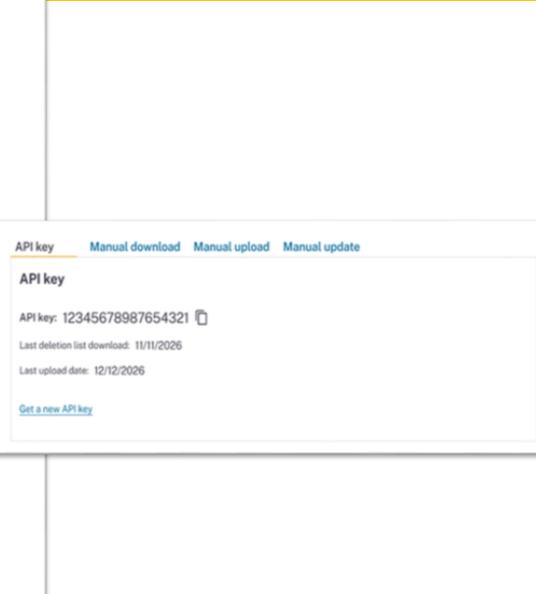
Choose consumer deletion lists based on identifier(s)

#### Data broker portal Data Broker 1 2026 Registration Complete Last registration date: 1/11/2026 Deletion requests Active You can process these requests using your own system through an API key. You can also download and upload these lists manually 44% completed List date: 11/11/2026 Total records this period 10,308 Records uploaded 30,452 20,144 Records remaining Note: Push and pull requests are closed between 1:00 AM and 3:00 AM Pacific Time daily while our system batches the most current data. Consumer deletion lists You can select the list(s) that need to be included in your API and/or manual lists to download. You can change lists at anytime. Note: When you change your lists, you can still use your current API key. However, you'll need to download your new lists. View or change lists

4

Download deletion list via API or manually 1x every 45 days





5 Identify matches

Delete records and maintain suppression list

Report deletion status within 45 days

#### Manual upload

Legal information about only selecting the list the applies to the information they already collect from consumers, and any potential consequences for not following this information. Within 45 days of downloading consumer deletion requests, you must process the requests and then report a status for each request before uploading the data back into DROP, choosing from "record deleted," "record opted-out of sale," "record exempt," "record not found." Failure to accurately report status of the deletion requests could result in administrative action against your business.

You can only upload CSV files. Your file must have the same file name of the list you downloaded.

You must name the file using this specific naming convention: run\_[run ID here]

Example: run\_abcd1234 <add in when naming convention is provided>

#### Drag and drop or select a file

CSV files only, file size no more than 25 MB

Select file

Upload files

Cancel

# TIMELINE FOR DROP LAUNCH

- January 1, 2026 DROP opens for consumers to submit deletion requests & data brokers to create accounts
- January 1-31, 2026 Data brokers register through DROP
- Spring 2026 API integration for data brokers opens
- August 1, 2026 Data brokers download, process, and report status of deletion requests once every 45-days

### End of Presentation

