## A. ESTIMATED PRIVATE SECTOR COST IMPACTS
Include calculations and assumptions in the rulemaking record.

1. Check the appropriate box(es) below to indicate whether this regulation:
   - [x] a. Impacts business and/or employees
   - [x] b. Impacts small businesses
   - [ ] c. Impacts jobs or occupations
   - [ ] d. Impacts California competitiveness
   - [x] e. Imposes reporting requirements
   - [ ] f. Imposes prescriptive instead of performance
   - [ ] g. Impacts individuals
   - [ ] h. None of the above (Explain below):

If any box in Items 1 a through g is checked, complete this Economic Impact Statement.
If box in Item 1.h. is checked, complete the Fiscal Impact Statement as appropriate.

2. The California Privacy Protection Agency estimates that the economic impact of this regulation (which includes the fiscal impact) is:

   - [x] Below $10 million
   - [ ] Between $10 and $25 million
   - [ ] Between $25 and $50 million
   - [ ] Over $50 million (If the economic impact is over $50 million, agencies are required to submit a Standardized Regulatory Impact Assessment as specified in Government Code Section 11346.3(c))

3. Enter the total number of businesses impacted: 500

   Describe the types of businesses (Include nonprofits): Data brokers that collect and sell California consumer data

   Enter the number or percentage of total businesses impacted that are small businesses: ~25%

4. Enter the number of businesses that will be created: 0 and eliminated: 0

   Explain: The regulations clarify statutory registration requirements; thus, it is unlikely that they will create/eliminate job

5. Indicate the geographic extent of impacts: [x] Statewide

   [ ] Local or regional (List areas):

6. Enter the number of jobs created: 0 and eliminated: 0

   Describe the types of jobs or occupations impacted: The regulations clarify statutory registration requirements; thus, it is unlikely that they will increase or decrease jobs.

7. Will the regulation affect the ability of California businesses to compete with other states by making it more costly to produce goods or services here? [x] NO

   If YES, explain briefly:
STATE OF CALIFORNIA — DEPARTMENT OF FINANCE
ECONOMIC AND FISCAL IMPACT STATEMENT
(REGULATIONS AND ORDERS)
STD. 399 (Rev. 10/2019)

ECONOMIC IMPACT STATEMENT (CONTINUED)

B. ESTIMATED COSTS Include calculations and assumptions in the rulemaking record.

1. What are the total statewide dollar costs that businesses and individuals may incur to comply with this regulation over its lifetime? $0
   a. Initial costs for a small business: $0
      Annual ongoing costs: $0
      Years: All
   b. Initial costs for a typical business: $0
      Annual ongoing costs: $0
      Years: All
   c. Initial costs for an individual: $N/A
      Annual ongoing costs: $N/A
      Years: N/A
   d. Describe other economic costs that may occur: If fees are paid electronically, businesses will also incur registration processing fees. However, adoption of fees to implement data broker registration are exempt from APA (Civ Code 1798.99.87).

2. If multiple industries are impacted, enter the share of total costs for each industry:

3. If the regulation imposes reporting requirements, enter the annual costs a typical business may incur to comply with these requirements. Include the dollar costs to do programming, record keeping, reporting, and other paperwork, whether or not the paperwork must be submitted. $0

4. Will this regulation directly impact housing costs? ☐ YES ☒ NO
   If YES, enter the annual dollar cost per housing unit: $______________________________
   Number of units: ________________________________

5. Are there comparable Federal regulations? ☐ YES ☒ NO
   Explain the need for State regulation given the existence or absence of Federal regulations:

Enter any additional costs to businesses and/or individuals that may be due to State - Federal differences: $______________________________

C. ESTIMATED BENEFITS Estimation of the dollar value of benefits is not specifically required by rulemaking law, but encouraged.

1. Briefly summarize the benefits of the regulation, which may include among others, the health and welfare of California residents, worker safety and the State's environment: The regulations clarify statutory reporting requirements for data brokers, which will lead to greater compliance by businesses and increase transparency for the public.

2. Are the benefits the result of: ☒ specific statutory requirements, or ☐ goals developed by the agency based on broad statutory authority?
   Explain: The regulations clarify the statutory requirements for data broker registration.

3. What are the total statewide benefits from this regulation over its lifetime? $0

4. Briefly describe any expansion of businesses currently doing business within the State of California that would result from this regulation: The regulations merely clarify statutory requirements for data brokers; therefore it is unlikely to result in the expansion of businesses currently doing business in the state.

D. ALTERNATIVES TO THE REGULATION Include calculations and assumptions in the rulemaking record. Estimation of the dollar value of benefits is not specifically required by rulemaking law, but encouraged.

1. List alternatives considered and describe them below. If no alternatives were considered, explain why not: 1) only allow payment by credit card
   2) Not adopt regulations
ECONOMIC IMPACT STATEMENT (CONTINUED)

2. Summarize the total statewide costs and benefits from this regulation and each alternative considered:

<table>
<thead>
<tr>
<th>Regulation</th>
<th>Benefit: $ 0</th>
<th>Cost: $ 0</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alternative 1:</td>
<td>Benefit: $ 0</td>
<td>Cost: $ 0</td>
</tr>
<tr>
<td>Alternative 2:</td>
<td>Benefit: $</td>
<td>Cost: $</td>
</tr>
</tbody>
</table>

3. Briefly discuss any quantification issues that are relevant to a comparison of estimated costs and benefits for this regulation or alternatives: N/A

4. Rulemaking law requires agencies to consider performance standards as an alternative, if a regulation mandates the use of specific technologies or equipment, or prescribes specific actions or procedures. Were performance standards considered to lower compliance costs? ☑ YES ☒ NO

   Explain:

   _________________________________________________________________

E. MAJOR REGULATIONS  Include calculations and assumptions in the rulemaking record.

California Environmental Protection Agency (Cal/EPA) boards, offices and departments are required to submit the following (per Health and Safety Code section 57005). Otherwise, skip to E4.

1. Will the estimated costs of this regulation to California business enterprises exceed $10 million? ☑ YES ☒ NO

   If YES, complete E2. and E3

   If NO, skip to E4

2. Briefly describe each alternative, or combination of alternatives, for which a cost-effectiveness analysis was performed:

   Alternative 1: _____________________________________________________________

   Alternative 2: _____________________________________________________________

   (Attach additional pages for other alternatives)

3. For the regulation, and each alternative just described, enter the estimated total cost and overall cost-effectiveness ratio:

<table>
<thead>
<tr>
<th>Regulation</th>
<th>Total Cost $</th>
<th>Cost-effectiveness ratio: $</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alternative 1:</td>
<td>Total Cost $</td>
<td>Cost-effectiveness ratio: $</td>
</tr>
<tr>
<td>Alternative 2:</td>
<td>Total Cost $</td>
<td>Cost-effectiveness ratio: $</td>
</tr>
</tbody>
</table>

4. Will the regulation subject to OAL review have an estimated economic impact to business enterprises and individuals located in or doing business in California exceeding $50 million in any 12-month period between the date the major regulation is estimated to be filed with the Secretary of State through 12 months after the major regulation is estimated to be fully implemented? ☐ YES ☑ NO

   If YES, agencies are required to submit a Standardized Regulatory Impact Assessment (SRIA) as specified in Government Code Section 11346.5(c) and to include the SRIA in the Initial Statement of Reasons.

5. Briefly describe the following:

   The increase or decrease of investment in the State: None

   The incentive for innovation in products, materials or processes: None

   The benefits of the regulations, including, but not limited to, benefits to the health, safety, and welfare of California residents, worker safety, and the state's environment and quality of life, among any other benefits identified by the agency: The regulations will benefit data brokers by clarifying how they comply with registration requirements, and consumers by enhancing transparency.
A. FISCAL EFFECT ON LOCAL GOVERNMENT  Indicate appropriate boxes 1 through 6 and attach calculations and assumptions of fiscal impact for the current year and two subsequent Fiscal Years.

☐ 1. Additional expenditures in the current State Fiscal Year which are reimbursable by the State. (Approximate)
   (Pursuant to Section 6 of Article XIII B of the California Constitution and Sections 17500 et seq. of the Government Code).

   $ ____________________

   ☐ a. Funding provided in ________________________________
       Budget Act of ________________ or Chapter ______________, Statutes of ________________

   ☐ b. Funding will be requested in the Governor's Budget Act of ________________________________

   Fiscal Year: ____________________

☐ 2. Additional expenditures in the current State Fiscal Year which are NOT reimbursable by the State. (Approximate)
   (Pursuant to Section 6 of Article XIII B of the California Constitution and Sections 17500 et seq. of the Government Code).

   $ ____________________

   Check reason(s) this regulation is not reimbursable and provide the appropriate information:

   ☐ a. Implements the Federal mandate contained in ________________________________

   ☐ b. Implements the court mandate set forth by the ________________________________ Court.
       Case of: ________________________________ vs. ________________________________

   ☐ c. Implements a mandate of the people of this State expressed in their approval of Proposition No. ________________________________
       Date of Election: ________________________________

   ☐ d. Issued only in response to a specific request from affected local entity(s).

       Local entity(s) affected: ________________________________

   ☐ e. Will be fully financed from the fees, revenue, etc. from: ________________________________

       Authorized by Section: ________________________________ of the ________________________________ Code;

   ☐ f. Provides for savings to each affected unit of local government which will, at a minimum, offset any additional costs to each;

   ☐ g. Creates, eliminates, or changes the penalty for a new crime or infraction contained in ________________________________

☐ 3. Annual Savings. (approximate)

   $ ____________________

☐ 4. No additional costs or savings. This regulation makes only technical, non-substantive or clarifying changes to current law regulations.

☒ 5. No fiscal impact exists. This regulation does not affect any local entity or program.

☐ 6. Other. Explain ________________________________
FISCAL IMPACT STATEMENT (CONTINUED)

B. FISCAL EFFECT ON STATE GOVERNMENT  Indicate appropriate boxes 1 through 4 and attach calculations and assumptions of fiscal impact for the current year and two subsequent Fiscal Years.

☐ 1. Additional expenditures in the current State Fiscal Year. (Approximate)

$ ____________________________

It is anticipated that State agencies will:

☐ a. Absorb these additional costs within their existing budgets and resources.

☐ b. Increase the currently authorized budget level for the ____________________ Fiscal Year

☐ 2. Savings in the current State Fiscal Year. (Approximate)

$ ____________________________

☒ 3. No fiscal impact exists. This regulation does not affect any State agency or program.

☐ 4. Other. Explain ____________________________

C. FISCAL EFFECT ON FEDERAL FUNDING OF STATE PROGRAMS  Indicate appropriate boxes 1 through 4 and attach calculations and assumptions of fiscal impact for the current year and two subsequent Fiscal Years.

☐ 1. Additional expenditures in the current State Fiscal Year. (Approximate)

$ ____________________________

☐ 2. Savings in the current State Fiscal Year. (Approximate)

$ ____________________________

☒ 3. No fiscal impact exists. This regulation does not affect any federally funded State agency or program.

☐ 4. Other. Explain ____________________________

FISCAL OFFICER SIGNATURE

Garcia, Tiffany@CPPA

Digitally signed by Garcia, Tiffany@CPPA
Date: 2024.06.21 12:50:30 -07'00"

DATE 6/21/2024

The signature attests that the agency has completed the STD. 399 according to the instructions in SAM sections 6601-6616, and understands the impacts of the proposed rulemaking. State boards, offices, or departments not under an Agency Secretary must have the form signed by the highest ranking official in the organization.

AGENCY SECRETARY

Soltani, Ashkan@CPPA

Digitally signed by Soltani, Ashkan@CPPA
Date: 2024.06.21 13:56:31 -07'00"

DATE 6/21/2024

Finance approval and signature is required when SAM sections 6601-6616 require completion of Fiscal Impact Statement in the STD. 399.

DEPARTMENT OF FINANCE PROGRAM BUDGET MANAGER

DATE